

CURRICULUM VITAE

David E. Willer

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Education

Ph.D. (Sociology) Purdue University, 1964
M.S. (Sociology) Purdue University, 1962
B.S. (Sociology and Mathematics) Purdue University, 1959

Academic Positions

Scudder Distinguished Professor Emeritus, 2012 to today
Scudder Professor of Sociology, University of South Carolina, 2006 to 2012
Professor, Sociology, University of South Carolina, 1988 to 2006
Professor, Sociology, University of Kansas, 1974 - 1988
Associate Professor, Sociology, University of Kansas, 1967 - 1974
Assistant Professor, Sociology, University of Nebraska, 1965 - 1967
Assistant Professor, Sociology, Kent State University, 1964 - 1965

Publications

Books:

Willer, David and Henry A. Walker. 2010. *Building Experiments: Testing Social Theory* (Chinese translation). Chongqing, China: Chongqing University Press.

Willer, David and Henry Walker. 2007. *Building Experiments: Testing Social Theory*. Stanford CA: The Stanford University Press.

Willer, David. 1999. *Network Exchange Theory*. (ed.) Westport, CN. Praeger.

- Willer, David. 2011. *Network Exchange Theory*. (ed.) (Chinese translation). Chongqing, China: Chongqing University Press.
- Willer, David 1987. *Theory and the Experimental Investigation of Social Structures*. New York: Gordon and Breach.
- Willer, David and Bo Anderson. (eds.) 1981. *Networks Exchange and Coercion: The Elementary Theory and its Applications*. New York: Elsevier.
- Willer, David and Judith Willer. 1973. *Systematic Empiricism: Critique of a Pseudoscience*. Englewood Cliffs, NJ: Prentice-Hall.
- Willer, David 1967. *Scientific Sociology, Theory and Method*. Englewood Cliffs, NJ: Prentice-Hall.
- Willer, David 1967. *La Sociologia Cientificica*. (Spanish translation) Buenos Aires: Amonortu.

Edited Journal:

- Social Networks*, Editor of special edition: *The Location of Power in Exchange Networks*. (14:2-3 1992.)

Articles and Book Chapters:

- Willer, David and Pamela Emanuelson. Forthcoming. “The Social Production of Property.”. *Rationality and Society*.
- Willer, David and Pamela Emanuelson. Forthcoming. “Theory Toolbox for Historical Explanation.” *Innovative Methodology*.
- Willer, David and Pamela Emanuelson. 2021. “Theory and the Replication Problem” *Sociological Methodology*. 1-20.
- Emanuelson, Pamela and David Willer. 2019. “Experimentally Tested Theory: A Scientific Means for Inferring Social Structure.” *Open Access Journal of Archaeology and Anthropology* 1:3: 1-3.
- Emanuelson, Pamela and David Willer. 2018. “Social Structure in Transition: Applications of two Theories to Chiefdoms” *Socius* 4: 1-14.
- Lewis, Patricia Danielle and David Willer. 2017. “Does Social Value Orientation Theory Apply to Social Relations?” *Sociological Science* DOI 10.15195/v4. a11

- Emanuelson, Pamela and David Willer. 2015. "External Threat as Coercion" *Journal of Social Structure*. Vol 16 no. 6 Pp 1-16.
- Chacon, Yamilette, David Willer, Pamela Emanuelson and Richard Chacon. 2015. "From Chiefdom to State: The Contribution of Social Structural Dynamics." *Social Evolution and History* 14 (2): 27-45.
- Willer, David, Pamela Emanuelson, Michael J. Lovaglia, Brent Simpson, Shane Thye, Henry Walker, Mamadi Corra, Steven Gilham, Danielle Lewis, Travis Patton, Yamilette Chacon and Richard Chacon. 2014. "Elementary Theory: 25 years of Expanding Scope and Increasing Precision." *Advances in Group Process* 31:175-217.
- Walker, Henry and David Willer. 2014. "Legitimizing Collective Action and Countervailing Power" *Social Forces* 19 (3) 1217-1239.
- Jun, Liu, David Willer, and Pamela Emanuelson, 2013. "Coercive Structures: Theory and Testing" *Chinese Journal of Sociology*. vol. 33: 4. 1-17.
- Willer, David, Eric Gladstone and Nick Berigan. 2013. "Social Values and Social Structure." *Journal of Mathematical Sociology* 37:113-130.
- Willer, David, Pamela Emanuelson and Marcel Van Assen. 2012. Analyzing Large Scale Exchange Networks." *Social Networks* 34:171-180.
- Jun Liu, David Willer, Pamela Emanuelson, 2011. "Network Structure and Power Distribution: Explanations from Elementary Theory." *Sociological Research No. 2*. (In Chinese)
- Willer, David. 2011. "Bertrand Russell: Insights on Power." Pp. 271-278 in Christofer Edling and Jens Rydgren (eds.) *Sociological Insights of Great Thinkers*. Santa Barbara CA: Praeger.
- Emanuelson, Pamela and David Willer. 2009. "One-Shot Exchange Networks and the Shadow of the Future." *Social Networks* 31: 147-54.
- Willer, David and Pamela Emanuelson. 2008. "Testing Ten Theories." *Journal of Mathematical Sociology* 32: 165-203.
- Walker, Henry and David Willer. 2007. "Experiments and the Science of Sociology." In Murray Webster and Jane Sell (eds.) *Laboratory Experiments in the Social Sciences*. San Diego, CA: Elsevier Inc.
- Walker, Henry and David Willer. 2006. "Experimental Methods (Social Psychology)." In George Ritzer (ed.) *Encyclopedia of Sociology*. Malden, MA: Blackwell Publishing.

- Borch, Casey, and David Willer. 2006. "Power, Embedded Games and Coalition Formation." *Journal of Mathematical Sociology* 30:77-111.
- Thye, Shane, David Willer and Barry Markovsky. 2006. "From Status to Power: New Models at the Intersection of Two Theories." *Social Forces* 84:1471 - 96.
- Willer, David and Pamela Emanuelson. 2006. "Elementary Theory." Pp. 217 - 243 in Peter Burke (ed.) *Contemporary Social Psychological Theories.* Stanford CA: Stanford University Press.
- Simpson, Brent and David Willer. 2005. "The Embeddedness of Collective Goods." *Sociological Theory* 23: 386-407.
- Berger, Joseph, David Willer and Morris Zelditch Jr. 2005. "Theory Programs and Theoretical Problems." *Sociological Theory* 23: 127-155.
- Lovaglia, Michael, J. Reef Youngreen, Jeffrey W. Lucas, Leda E. Nath, Elisabet Rudstrom, and David Willer. 2004. "Stereotype Threat and Differential Expected Consequences: Explaining Group Differences in Mental Ability Scores." *Sociological Focus* 37:107-25.
- Willer, David. 2004. "Elementary Theory" *Encyclopedia of Social Theory.* Sage Publications.
- Willer, David. 2003. "Power-at-a-Distance." *Social Forces* 81:1295-1334.
- Willer, David, Casey Borch and Robb Willer. 2002. "Building a Model for Solidarity and Cohesion Using Three Theories." Pp. 67-108 in Shane Thye and Edward Lawler. *Advances in Group Process* vol. 19.
- Willer, David, Shane Thye, Brent Simpson, Michael Lovaglia, Henry Walker, Barry Markovsky and Robb Willer. 2002. "Network Exchange." Pp. 109-144 in Joseph Berger and Morris Zelditch Jr. (eds.) *New Directions in Sociological Theory: The Growth of Contemporary Theories.* New York: Rowen and Littlefield.
- Corra, Mamadi and David Willer. 2002. "The Gatekeeper." *Sociological Theory* 20:180-205.
- Simpson, Brent and David Willer. 2002. "Applications of Elementary Theory to the Social Structures of Antiquity." Pp. 231-54 in Sing C. Chew and J. David Knottnerus (eds.) *Structure, Culture and History: Recent Issues in Social Theory.* Lanham MD: Rowman and Littlefield.
- Willer, David. 2002. "So What Did Happen to Scientific Sociology?" *Perspectives* 25:3,6.
- Walker, Henry, Shane Thye, Brent Simpson, Michael Lovaglia, David Willer and Barry Markovsky. 2000. "Network Exchange: Theory Recent Developments and New

- Directions.” *Social Psychology Quarterly* (Millennial Edition) 63:324-37.
- Willer, Robb and David Willer. 2000. “Exploring Dynamic Networks: Hypotheses and Conjectures.” *Social Networks* 22:251-72.
- Bell, Richard, Henry Walker and David Willer. 2000. “Power, Influence and Legitimacy in Organizations: Implications of Three Theoretical Research Programs.” Pp.131-178 in Samuel B. Bacharach and Edward Lawler. *Organizational Politics*. Stamford CT: JAI Press.
- Willer, David, Lisa Rutstrom, Linda Karr, Mamadi Corra, and Dudley Girard. 1999. A Web-Lab to Enhance Social Science Infrastructure: Experiments, Simulations and Archiving.” *Journal of Knowledge Management* 3:276-87.
- Willer, David. 1999. “Network Exchange Theory: Issues and Directions.” Pp. 1-22 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Willer, David. 1999. “Actors in Relations.” Pp. 23-48 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Willer, David. 1999. “Relations in Structures.” Pp. 49-84 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Willer, David. 1999. “The Discovery of Weak Power.” Pp. 109-26 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Brent Simpson and David Willer. 1999. “A New Method for Finding Power Structures.” Pp. 270-284 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Willer, David. 1999. “Developing Network Exchange Theory.” Pp. 285-308 in David Willer (ed.) *Network Exchange Theory*. Westport CT: Praeger.
- Dudley Girard and David Willer. 1999. “ExNet III: A Web-Based Resource for Experimental Research” *Social Psychology* Spring.
- Willer, David, Michael Lovaglia and Barry Markovsky. 1997. “Power and Influence: A Theoretical Bridge.” *Social Forces* 76:571-604.
- Barry Markovsky, David Willer, Brent Simpson and Michael Lovaglia. 1997. “Power in Exchange Networks: Critique of a New Theory.” *American Sociological Review* 62:833-8.
- Willer, David and Jacek Szmata 1997. "Structural Formulations and Elementary Theory." Pp. 273-292 in Jacek Szmata, John Skvoretz and Joseph Berger (eds.) *Status, Network and Structure: Theory Development in Group Process*. Stanford CA: Stanford University

Press.

Willer, David and John Skvoretz. 1997. "Network Connection and Exchange Ratios: Theory, Predictions and Experimental Tests." *Advances in Group Process* 14: 199-234.

Willer, David and John Skvoretz. 1997. "Games, Structures and Collective Behavior." *Rationality and Society.*" 9:383-385.

Willer, David and John Skvoretz. 1997. "Games and Structures." *Rationality and Society*" 9:5- 35.

Willer, David, Brent Simpson, Jacek Szmataka and Joanna Mazur. 1996. "Social Theory and Historical Explanation." *Humboldt Journal of Social Relations* 22:63-84.

"Automated Theoretical Analysis of Exchange Networks: Prerequisites and Prospects." *Connections.* (19:38-52, 1996) Lovaglia, Michael, John Skvoretz, Barry Markovsky and David Willer.

"Strukturalne Determinanty Wladzy w Sieciach Wymian: Miedzykrajowy Test Uniwersalnosci Teorii." *Studia Socjologiczne* (3:60-89, 1996) (Jacek Szmataka, David Willer and Izabella Uhl).

"The Prominence of Formal Theory in Sociology." *Sociological Forum* (11:319-31, 1996).

"Assessing Fundamental Power Differences in Exchange Networks: Iterative GPI." *Current Research in Social Psychology* <<http://www.uiowa.edu/~grpproc>> (1:8-16, 1995) Michael Lovaglia, John Skvoretz, Barry Markovsky and David Willer.

"Negotiated Exchanges in Social Networks." *Social Forces.* Michael Lovaglia, John Skvoretz, David Willer and Barry Markovsky. (74:123-55, 1995)

"Exclusion, Inclusion and Compound Connection in Exchange Networks." *Social Psychology Quarterly.* with Jacek Szmataka. (58:123-32, 1995).

Skvoretz, John and David Willer.1993. "Exclusion and Power: A Test of Four Theories of Power in Exchange Networks." *American Sociological Review.* 58:801-18.

"Seeds of Weak Power: An Extension of Network Exchange Theory." *American Sociological Review.* Barry Markovsky, John Skvoretz, David Willer, Michael Lovaglia and Jeffrey Erger. (58:197-209, 1993).

"Toward Models of Power Development in Exchange Networks," *Sociological Perspectives.* John Skvoretz, David Willer and Thomas J. Fararo. (36:95-115, 1993).

"Cross-National Experimental Investigations of Elementary Theory: Implications for the

- Generality of Theory, and the Autonomy of Social Structure." with Jacek Szmatka. *Advances in Group Process* 10:37-81, 1993).
- "A Critique of Abell's Paths of Social Determination." *Journal of Mathematical Sociology*. (18:191-201, 1993).
- "W Kierunku Teoretycznego Programu Badawczego Dynamiki Struktury Społecznej." with Jacek Szmatka. In Jacek Szmatka, Tadeusz Sozanski, Marian Kempny (eds.) *Struktura, Wymiana, Władza. Studia Z Socjologii Teoretycznej*. Structure, Exchange, Power: Studies In Theoretical Sociology] Warsaw: IFiS Press (1993).
- "Elementary Theory: Its Development and Research Program." with Barry Markovsky. Pp.323-63 in Joseph Berger and Morris Zelditch, Jr. *Theoretical Research Programs: Studies in Theory Growth*. Stanford CA: Stanford University Press. (1993).
- "A Comment on Developed Theory and Theory Development." *Sociological Theory*. (10:106-110, 1992).
- "The Principle of Rational Choice and the Problem of a Satisfactory Theory." Pp.49-78 in James S. Coleman and Thomas J. Fararo (eds.) *Rational Choice Theory: Advocacy and Critique*. Newbury Park: Sage. (1992).
- "Predicting Power in Exchange Networks: A Brief History and Introduction to the Issues." *Social Networks*. (14:187-211, 1992).
- Skvoretz, John and David Willer. 1991. "Power in Exchange Networks: Setting and Structural Variations," *Social Psychology Quarterly* 54:224-38.
- "Misunderstanding Social Science," with Melissa Abboushi. *Perspectives* 14:4-5. (1991)
- "Connection and Power in Centralized Exchange Networks," with Travis Patton. *Journal of Mathematical Sociology* (16:31-49, 1990).
- "Theory, Evidence and Intuition," with Barry Markovsky and Travis Patton. *American Sociological Review* (55:300-5, 1990).
- "Power Structures: Derivations and Applications of Elementary Theory," with Barry Markovsky and Travis Patton. Pp. 313-53 in Joseph Berger, Morris Zelditch, Jr. and Bo Anderson. *Sociological Theories in Progress: New Formulations*. Sage Publications (1989).
- "Power Relations in Exchange Networks," with Barry Markovsky and Travis Patton. *American Sociological Review*, (53:220-36, 1988). Reprinted in Jacek Szmatka, Tadeusz Sozanski, Marian Kempny (eds) *Struktura, Wymiana, Władza. Studia Z Socjologii Teoretycznej*. Warsaw: IFiS Press. 1993.

- "The Development of Network Exchange Theory," with Travis Patton. Pp. 199-242 in Edward J. Lawler and Barry Markovsky (ed) *Advances in Group process: Theory and Research vol. 4*. JAI Press (1987).
- "Current Issues in Network Exchange Theory," *Perspectives*. (9:2, 1987).
- "Vulnerability and the Location of Power Positions" (a comment). *American Journal of Sociology*, (92:441-4, 1986).
- "Property and Social Exchange." Pp. 123-42 in Edward Lawler (ed.) *Advances in Group Process: Theory and Research. Vol. 2*, JAI Press (1985).
- Willer, David. 1984. "Analysis and Composition as Theoretic Procedures," *The Journal of Mathematical Sociology* (10:241-270) (special issue).
- "Monopoly Capital and Its Insulation from Countervailing Power: *American Capitalism Revisited*," with Kichiro Iwamoto. *Mid-American Review of Sociology*, Vol. IV, No. 2.
- "Prevailing Postulates of Social Exchange Theory" with Robert Hingers, Pp. 169-86 in *Current Perspectives in Sociology* (ed) Scott McNall, St. Martins Press, (1979).
- "Cumulation, Explanation and Prediction," with Douglas Heckathorn. Pp. 111-74 in Lee Freese (ed.) *Theoretical Methods in Sociology: Seven Essays*. University of Pittsburgh Press (1980).
- "Reflections on Social Problems Theory," with Douglas Heckathorn, *The Study of Social Problems Newsletter*, March, (1976).
- "Experiments," in *Encyclopedia of Sociology*, (1974).
- "Why Sociological Knowledge is Not Cumulative: A Reply to Professor Freese," with Judith Willer, *American Sociological Review*, (1973).
- "Social Structure and Religious Knowledge," with Judith Willer in *The Social Determination of Knowledge*, Prentice-Hall, (1971.)
- "Theoretical Concepts and Observables," with Murray Webster, *American Sociological Review* (35:748-757, 1970).
- "Models in Social Change," *et al.*, (2: 13-20, 1969).
- "A Test of Interval Equivalence," *Kansas Journal of Sociology*, (Summer, 1967).
- "Max Weber's Missing Authority Type, " *Sociological Inquiry* (37:231-40, 1967).

"Prolegomenon to a Theory of Revolutions," with George K. Zollschan. Pp.125-51 in *Explorations in Social Change*, (ed). George Zollschan and Walter Hirsch. Houghton-Mifflin, 1964.

Grants

National Science Foundation Grant for "How Actors with Differing Social Values Exchange: An Experimental Test." \$137,916: 7/1/10 – 6/30/12. PI David Willer

National Science Foundation Grant for "Collaborative Research: Impact of Legitimacy by Endorsement on Coalition Formation in Power Structures." \$125, 784: 6/1/05 - 2/28/08. PI David Willer and coPI Henry Walker.

National Science Foundation Grant for "Status Processes in Social Exchange Networks." (approximately \$85,000) 2002-3 (PI Shane Thye, coPI David Willer, coPI Barry Markovsky).

National Science Foundation Grant for "Doctoral Dissertation Research: Compound Connections in Exchange Networks" (\$7500) 2001-2 (Co-PI Blane Doby).

National Science Foundation Grant for "A Software and Data Library for Experiments, Simulations and Archiving" (\$1,199,215) 1999-2003. (CoPI Lisa Rutstrom).

National Science Foundation Grant for "The Effects of Ordering in Exchange Networks" (\$7,438) 1999-2000 (CoPI Mamadi Corra).

National Science Foundation Grant for "Doctoral Dissertation Research: Iron Cages, Iron Laws and Collective Action: An Analysis of a National Association" (\$6,949) 1999-2000 (CoPI Linda Karr).

National Science Foundation Grant for "ExNet III: A Multifunctional Instrument for Social Science Experimentation." (\$179,800) 1998-2001. (CoPI Lisa Rutstrom).

National Science Foundation Grant for "Collaborative Research in Strategy and Structure: Exploration and Instrument Development." (\$77,028) 1998-00. (Phillip Bonacich has the parallel grant.).

National Science Foundation Grant for "Power-at-a-Distance and Power Reversals: New Predictions for Exchange Networks." (\$236,847) 1995-98.

National Science Foundation Grant for "Research Experiences for Undergraduates," 1977-99.

National Science Foundation Grant for "Research Experiences for Undergraduates," 1996-98.

National Science Foundation Grant for "Collaborative Research on Fundamental Processes of Network Exchange." (\$44,914) 1996-97. CoPI with John Skvoretz. (Markovsky and Lovaglia have a parallel grant at University of Iowa.)

International Research & Exchanges Grant for "Collaborative Experimental Research in Networks and Exchange." Summer 1994.

National Science Foundation Grant for "Actors in Structures: New Research on Social Exchange Networks." with M. Lovaglia, B. Markovsky and J. Skvoretz. (\$55,112) 1993-95.

National Science Foundation Grant for "Research Experiences for Undergraduates," 1993-94.

National Science Foundation Grant for "Inclusion as a Basis for Power in Exchange Networks" with John Skvoretz. (\$44,646) 1991-93.

National Science Foundation Grant for "Research Experiences for Undergraduates," 1992-93.

National Science Foundation Grant for "Instrumentation for an Advanced Experimental Network" with John Skvoretz. (\$20,000) 1991-92.

National Science Foundation Grant for "Research Experiences for Undergraduates" with John Skvoretz, 1991-92.

National Science Foundation Grant for "Power, Exclusion and Exchange Network Dynamics" with John Skvoretz. (\$27,137) 1990-91.

National Science Foundation/American Sociological Association Problems of the Discipline Grant for "Cross-National Comparative Experiments." 1988-89.

The University of South Carolina Research and Productive Scholarship Grant for "Micro-computer Network for Experimental Investigations." 1988-89.

Travel Grant: The American-Scandinavian Foundation: Thord-Gray Memorial Fund, 1988.

Kansas University General Research Fund grant for study of "The Effects of Influence on Sanction Systems: A Theoretical and Experimental Study" 1976-1977.

National Science Foundation Research Grant for "Joint Research in Social Structure and Individual Temperament as Determinate of Power and Influence in Exchange Relations: A Theoretically Guided Experimental Investigation" with Douglas Heckathorn U.M.K.C., 1976-1977.

Kansas City Association of Trusts and Foundations, 1969.

Kansas University General Research Fund Faculty Summer Grant, 1968.

University of Nebraska Research Council, 1966.

Purdue Research Foundation, 1962-1964.

Fellowships, Awards and Honors

Chair, Rationality and Society Section, American Sociological Association 2010-2011.

USC Louise Fry Scudder Professorship.

ASA Coleman Award: For *Network Exchange Theory*, 2002.

Honorable Mention: ASA Theory Prize Competition: For *Network Exchange Theory*, 2000.

Russell Research Award University of South Carolina, 1997

Fellow: ICS (Interuniversity Center for Social Science Theory and Methodology) The Netherlands.

Fellow: Swedish Collegium for Advanced Study in the Social Sciences.

Fellow: Scandinavian-American Foundation

Exxon Midcareer Faculty Fellowship (in History), 1980-81.

National Science Foundation Science Faculty Fellowship, 1974-1975.

Presentations

Emanuelson, Pamela and David Willer. 2018. "Organizing the Commons: A Solution to Acting Collectively." XIX International Sociological Association World Congress of Sociology, Toronto.

Willer, David, Pamela Emanuelson and David Melamed. 2018. "Mechanisms, Models and Replicas: Some Uses of Mechanisms in Sociological Theory." International Network of Analytical Sociologists, Palo Alto.

Emanuelson, Pamela and David Willer. 2017. "Organizing the Commons: A New Solution for Solving the Problem of Acting Collectively." Annual Meeting of the American Sociological Association. Montreal.

Willer, David and Pamela Emanuelson. 2016. "Now that the Research is Done, What Next?"

Presented at the Annual Group Processes Conference, Seattle.

Willer, David and Pamela Emanuelson. 2016 "A Theory for the Dynamics of Chiefdoms and the Origin of the State." Annual Meeting of the American Sociological Association, Seattle.

Emanuelson, Pamela and David Willer. 2016 "Applications of Group Processes Theory to Understand How Early Polities Solve Collective Action Problems." Presented at the Third International Sociology Association Forum of Sociology, Vienna.

Willer, David and Pamela Emanuelson. 2015. "How Chiefdoms and Early State Social Structures Resolve Their Collective Action Problems." American Sociological Association meetings, Chicago

Organizer and Presider. Rationality and Social Structure Session. American Sociological Association meetings, Chicago 2015.

Willer, David and Yamilette Chacon. 2015. "How are Chiefdom and State Distinct? New Formulations to Distinguish the Two." Midwest Sociological Society meetings, Kansas City.

Willer, David, Yamilette Chacon, Pamela Emanuelson, Rick Chacon and Danielle Lewis. 2013. "From Influence to Power: The Path Through Chiefdoms to the State." American Sociological Association meetings, New York.

Willer, David, Yamilette Chacon, Pamela Emanuelson, Rick Chacon and Danielle Lewis. "From Influence to Power: The Path Through Chiefdoms to the State." Invited Talk. Department of Sociology and Anthropology, North Dakota State University, Fargo: 2013.

Emanuelson, Pamela and David Willer. "Knowledge and Power." Presented at the annual meeting of the American Sociological Association, Denver, CO, 2012.

Lewis, Danielle, Michael Hahn, Sheldon Sumpter, Michael Peterson and David Willer. "Social Values and Social Structure." Presented at the annual meeting of the American Sociological Association, Denver, CO, 2012.

Emanuelson, Pamela and David Willer. "Structures of Direct and Indirect Coercion." presented at the annual meeting of the American Sociological Association, Las Vegas NV 2011.

Lewis, Danielle and David Willer. "How Actors with Differing Social Values Exchange." presented at the annual meeting of the American Sociological Association, Las Vegas NV 2011.

Organizer: Rationality and Society Regular Session at the annual meeting of the American Sociological Association, Las Vegas NV 2011.

- Willer, David, Nick Berigan and Eric Gladstone. "Social Values and Social Structure" presented at the annual meeting of the American Sociological Association, Atlanta 2010
- Emanuelson, Pamela and David Willer. "Prehistory and the Development of Social Complexity." presented at the annual meeting of the American Sociological Association, Atlanta 2010.
- Willer, David and Pamela Emanuelson. "The Rise of the State." Invited presentation at the Sociology Department, Texas A and M University 2010.
- Willer, David, Pamela Emanuelson and Marcel van Assen. "How to Analyze Exchange Networks." American Sociological Association Meetings, San Francisco 2009.
- Girard, C. Dudley and David Willer. "What Can We Learn from Simulated Actors in Exchange Networks?" American Sociological Association Meetings, San Francisco 2009.
- Gladstone, Eric, Nick Berigan and David Willer. "Social Value Orientations in Exchange." American Sociological Association Meetings, San Francisco 2009.
- Organizer: Testing Rational Choice Theories: American Sociological Association Meetings, San Francisco 2009.
- Willer, David. "Network Exchange Theory." American Sociological Association Meetings, Boston 2008.
- van Assen, Marcel, Pamela Emanuelson and David Willer. "Efficiency and Strong Power: Testing Basic Assumptions of Theories of Exchange." American Sociological Association Meetings, Boston 2008.
- Willer, David, Pamela Emanuelson and Marcel van Assen. "Structure, Information and Rationality." American Sociological Association Meetings, Boston 2008.
- Emanuelson, Pamela, Marcel van Assen and David Willer. "Analyzing Network Structures by Locating Breaks and Boundaries." 20th Annual Group Process Conference, Boston, 2008.
- Willer, David. "Experiments, Empiricist and Scientific" Invited Talk, ICS and The University of Groningen, The Netherlands. 2008.
- Willer, David. "Moving from the Lab to the Field: Applying Experimentally Tested Theory to Historical Cases" Invited Talk, ICS and The University of Groningen, The Netherlands. 2008.
- Emanuelson, Pamela, Marcel van Assen and David Willer. "Boundaries, Borders and Breaks." American Sociological Association Meetings New York. 2007.

- Stekettee, Mike and David Willer. "Investigating Power: Combining Ordering and Inclusion in Network Exchange Theory." American Sociological Association. New York. 2007.
- Walker, Henry A. and David Willer "Peer Endorsement: Legitimizing Collective Action and Countervailing Power." Paper presented at the annual meeting of the American Sociological Association, New York, New York. 2007.
- Emanuelson, Pamela and David Willer. "Looming Threat or Broken Relation: The Different Functions of Suboptimal Relations in Exchange Structures." American Sociological Association. Montreal. 2006
- Willer, David and Pamela Emanuelson. "Testing Ten Theories." American Sociological Association. Montreal. 2006
- Willer, David, Richard Chacon and Yamilette Chacon. "When Can Leaders Act Like Rulers? Three Models to Answer Questions about Chieftdomship." 18th Annual Group Process Conference. Montreal. 2006
- Willer, David and Pamela Emanuelson. "A Test of Ten Theories." Invited paper presented at University of Groningen, Groningen, The Netherlands. 2005.
- Willer, David and Pamela Emanuelson. "Comparing Ten Exchange Theories." Invited paper presented at University of Utrecht, Utrecht, The Netherlands. 2005.
- Willer, David. "From Small Problems to the Big Challenge." American Sociological Association. Philadelphia PA. 2005.
- Walker, Henry and David Willer. "Theory and Experimental Design: From a History of Methods to a Method for History." 17th Annual Group Process Conference: Philadelphia PA. 2005.
- Emanuelson, Pamela and David Willer. "Comparing Three Models for Predicting Exchange Ratios in Weak Power Networks." American Sociological Association: San Francisco. 2004.
- Facilitator: Social Exchange/Networks Round Table. 16th Annual Group Process Conference. Atlanta 2003.
- Organizers: Barry Markovsky and David Willer. "Issues in Building Sociological Theory." American Sociological Association: Atlanta 2003.
- Emanuelson, Pamela and David Willer. "Flow Networks: An Extension of Network Exchange Theory." American Sociological Association: Atlanta 2003.

- DaSilva, Blane and David Willer. "Compound Exchange Networks: Theory and Experimental Data for Exclusive and Null Connected Subnetworks." American Sociological Association: Atlanta 2003.
- Walker, Henry and David Willer. "Legitimacy and Power in Exchange Structures." American Sociological Association: Atlanta 2003.
- Emanuelson, Pamela and David Willer. "A New Solution for Flow Networks." Dutch - French Networks Conference. Groningen University. The Netherlands 2003.
- Willer, David, Casey Borch and Robb Willer. "Games Norms and Status: A Theoretical Model of Solidarity and Cohesion." American Sociological Association Meetings: Chicago 2002.
- Willer, David. "Using the WebLab." 15th Annual Group Process Conference: Chicago 2002.
- Willer, David. "The Power of Central Positions in Flow Networks." Southern Sociological Society. Baltimore 2002.
- Borch, Casey Adam, Dudley Girard and David Willer. "Power Transformations Through Time: Decay in Exchange Networks." Southern Sociological Society. Baltimore 2002.
- Borch, Casey Adam and David Willer. "High Power versus Low Power Coalitions: Testing the Effects of Collective Action." American Sociological Association. Anaheim 2001.
- DaSilva, Blane, Shane Thye, David Willer, Henry Walker, and Casey Borch. "Exchange Processes in Unequal Resource Networks: An Extension and New Test of Elementary Theory." American Sociological Association. Anaheim 2001.
- Lovaglia, Michael J., Reef Radford Younggreen, Leda Kannellakos, Jeffrey W. Lucas, Lisa Rutstrom and David Willer. "Stereotypy Threat or Shadow of the Future: Explaining Group Differences in Mental Ability Test Scores." American Sociological Association. Anaheim 2001.
- Willer, David and Casey Borch. "Battling Coalitions." Colloquiums at Utrecht University and Groningen University. The Netherlands 2001.
- Mamadi Corra and David Willer. "Ordering as a Structural Power Condition." American Sociological Association. Washington D.C. 2000.
- David Willer, Henry Walker, Shane Thye, Brent Simpson, Michael Lovaglia, and Barry Markovsky. "Network Exchange Theory Recent Developments and New Directions." American Sociological Association. Washington D.C. 2000.

- David Willer. "Is the Middleman Powerful?" Sunbelt XX: International Sunbelt Social Network Conference, Vancouver 2000.
- Marcel van Ossen, Frans Stokman and David Willer. "Issues in Collective Decision Making." Sunbelt XX: International Sunbelt Social Network Conference, Vancouver 2000.
- Robb Willer and David Willer. "When Exchange Networks Change: a Comparative Analysis" American Sociological Association, Chicago, 1999.
- David Willer: "The Power of Collective Action." American Sociological Association, Chicago, 1999.
- Linda Karr, Joanna Mazur and David Willer. "Applying Theory and Finding Power Events," American Sociological Association, Chicago, 1999.
- David Willer, Dudley Girard, Linda Karr and Mamadi Corra. "What is the Web-Lab and How Do You Use It? 12th Annual Group Process Conference, Chicago, 1999.
- Dudley Girard and David Willer. "What Defines the Optimal Rational Actor?" Conference on Collective Decision and Policy Making" University of Groningen, 1999.
- Robb Willer and David Willer. "New Network Exchange Hypotheses in Comparative Statics" Midwest Sociological Society, Minneapolis MN, 1999.
- Robb Willer and David Willer. "Exploring Dynamic Networks" Southern Sociological Association, Nashville, TN, 1999.
- David Willer and Brent Simpson. "Acting Collectively and Countervailing Power" Sunbelt XIX Social Network Conference, Charleston, SC, 1999
- "The Optimal Seek Method: Network Breaks and Power Relations" (David Willer and Brent Simpson) American Sociological Association, San Francisco, 1998.
- "Power Beyond Adjacencies" (David Willer and Sharee St. Louis) American Sociological Association, San Francisco, 1998.
- "Elementary Theory" (David Willer) Eleventh Annual Group Processes Conference, San Francisco, 1998.
- "The Structure of Theory and the Design of Experiments" (David Willer) Conference on Theory Development and Theory Testing in Group Process, Vancouver, 1998.
- "Power-at-a-Distance." (David Willer) Sunbelt XVIII Social Network Conference, Barcelona, 1998.

“Theory Competition and Theory Growth” (David Willer) Invited Presentation. University of Groningen, Groningen, The Netherlands, 1998.

Organizer and Presenter: Funding Group Process Research: A Panel Discussion Focusing on NSF. Tenth Annual Group Process Conference: Toronto. 1997.

Organizer and Presenter: Didactic Seminar on Experimentation in Sociology and Economics (with Lisa Rutstrom) American Sociological Association Meetings. Toronto. 1997.

“Breaking Networks and Finding Power Structures” (David Willer, Brent Simpson and Kimberly Pennell) American Sociological Association Meetings. Toronto. 1997

“The Power of Collective Action” (Brent Simpson and David Willer) American Sociological Association Meetings. Toronto. 1997

“Fundamental Processes of Network Exchange.” (John Skvoretz, Michael Lovaglia, Barry Markovsky and David Willer) American Sociological Association Meetings. Toronto. 1997

“Network Breaks.”(with Brent Simpson and Kimberly Pennell) Sunbelt XVII Social Network Conference, San Diego. 1997

“Power Influence and Legitimacy: Implications of Three Theoretical Research Programs for Organizations” (with Richard Bell). American Sociological Association Meetings. New York. 1996.

“Games and Structures” (with John Skvoretz). American Sociological Association Meetings. New York. 1996.

“Networks, Rationality and Power: Building Bridges Between Experimental and Institutional Investigations.” (Frans Stokman and David Willer) Joint Conference on Rational Choice. New York. 1996.

“Automated Theoretical Analysis of Exchange Networks” (Michael Lovaglia, John Skvoretz, Barry Markovsky and David Willer) Group Processes IX. New York. 1996.

Speaker: “Power and Influence in Organizations.” (with Richard Bell) University of Groningen and ICS. 1996.

Speaker: “Exchange Networks and Exchange Ratios” University of Lausanne. 1996.

“Network Connection and Coalitions” (with Brent Simpson) Sunbelt XVI Social Network Conference. Charleston SC. 1996.

- "Exchange Network Dynamics and Structural Agency." (with Robb Willer) American Sociological Association Meetings. Washington, D.C. 1995.
- "Power and Influence." (with Michael Lovaglia and Barry Markovsky) American Sociological Association Meetings. Washington, D.C. 1995.
- "Network Connection and Exchange Ratios: Theory, Predictions and Experimental Tests." (with John Skvoretz) American Sociological Association Meetings. Washington, D.C. 1995.
- Organizer and Presider. Rational Choice and Network Exchange Theory Session. Eighth Annual Theory and Research on Group Process Conference. Washington, D.C. 1995.
- "Issues in Power and Influence." European/American Workshop: Wassenaar Netherlands. 1995.
- "Inclusion as a Basis of Power in Negotiated Exchange Networks." (with John Skvoretz) Social Network Conference. London. 1995.
- "Power and the P/D Game." (with John Skvoretz) West Coast Conference for Small Group Research. Santa Barbara, CA. 1995.
- Speaker. "Power vs. Influence." Sociology Department, University of California, Los Angeles. 1995
- Speaker. "Applying GPI-Resistance to Networks with All Types of Connections." Economics Department, University of South Carolina. 1994.
- "Extending GPI-Resistance" Seventh Annual Theory and Research on Group Process Conference. Los Angeles. 1994.
- Presider. Social Psychology Session. American Sociological Association Meetings. Los Angeles. 1994.
- "Degree and Power in Inclusively Connected Networks" (with John Skvoretz) Sunbelt Social Network Conference. New Orleans. 1994.
- "Rational Actors, Types of Structures and the Boundary Conditions of Falsifiability in Rational Choice Theory." (with John Skvoretz) American Sociological Association Meetings. Miami, FL. 1993.
- "Exclusion, Inclusion and Mixed Connection: A Scope Extension and Test Between Theories." (with Jacek Szmata) American Sociological Meetings. Miami, FL. 1993.
- "Negotiated Outcomes in Social Exchange Networks." (with Michael Lovaglia, John Skvoretz, and Barry Markovsky) American Sociological Meetings. Miami, FL. 1993.

Organizer and Presider. Sessions on Formal Theory and Theory Growth. (with Jacek Szmataka) International Institute of Sociology. Paris, 1993.

Organizer. Sixth Annual Theory and Research on Group Process Conference. (with John Skvoretz) Miami, FL. 1993.

"Testing Elementary Theory for Universality." (with Jacek Szmataka) Sunbelt Social Network Conference. Tampa, FL. 1993.

Organizer. Network Exchange Theory Session. Sunbelt Social Network Conference. (with Jacek Szmataka) Tampa, FL. 1993.

"Uses of Structural Formulations in Elementary Theory." (with John Skvoretz). American Sociological Association Meetings. Pittsburgh, PA. 1992.

"Hierarchy, Mobility and Domination: A Network Theory of Bureaucracy." (with Richard Bell). American Sociological Association Meetings. Pittsburgh, PA. 1992.

"Issues in Dynamic Networks" (with Robert Leik) Fifth Annual Group Process Conference, Pittsburgh, PA. 1992.

Organizer and Presider. Micro/Macro Issues Session. Southern Sociological Society Meetings. New Orleans, 1992.

"Conditions of Exclusion and the Development of Power in Exchange Networks." (with John Skvoretz) Sunbelt Social Networks Conference. 1992.

"Exclusion, Inclusion and Collective Action: Preliminary Findings." Eastern Sociological Society Meeting. Arlington, VA 1992.

"Quantitative Estimation of Resource Distribution in Exchange Networks." (with Michael Lovaglia). West Coast Conference for Small Group Research. Annual Meeting. Oakland, CA 1992.

"Prediction of Power in Exchange Networks." Roundtable. Fourth Annual Group Process Conference, Cincinnati, OH., 1991.

"Is Elementary Theory a Satisfactory Rational Choice Theory." American Sociological Association Meetings, Cincinnati, OH., 1991.

"Exclusion, Inclusion and Collective Action in Centralized Exchange Networks." (with Andy Hemmingsen and Melissa Abboushi). Sunbelt Social Network Conference, Tampa, 1991.

- "The Place of Formal Theory in the Future of Sociological Theory." (with Andy Hemmingsen). Southern Sociological Society Meetings, Atlanta, 1991.
- "The Place of Formal Theory in the Future of Sociological Theory." (with Andy Hemmingsen). Southern Sociological Society Meetings, Atlanta, 1991.
- "Locating Power in Exchange Networks." Roundtable. Group Process Conference. Cincinnati, 1991.
- "The Seeds of Weak Power: An Extension of Network Exchange Theory." (with Barry Markovsky, John Skvoretz, Michael Lovaglia and Jeffrey Erger). American Sociological Association Meetings. Cincinnati, 1991.
- "Making Theory More Rigorous." (Discussion) Conference on Formal Theory Construction. College Park MD. 1990.
- "Toward Mathematical Models of Power Development in Exchange Networks" (with John Skvoretz and Thomas J. Fararo) American Sociological Association Meetings, Washington D.C., 1990.
- Organizer, Social Psychology Session, Southern Sociological Society Meetings, Louisville, KY, 1990.
- "XNet-Experimental Electronic Network for the Study of Power Relations," (with John Skvoretz) American Sociological Association Meetings, San Francisco, 1989.
- "Elementary Theory and its Research Program." (with Barry Markovsky) Meeting for Theory Growth and the Study of Group Process, Stanford, 1989.
- "An Investigation of Transitive Power." 29th International Congress of the International Institute of Sociology, Rome, 1989.
- "Network Structures and Power Relations: Theory and an Experimental Program." Sunbelt Social Network Conference, Tampa, 1989.
- "Sociological Theory and Theoretic Methods." Lecture Series, University of Uppsala Sweden, 1988.
- "Recent Developments in Exchange Theory." Lecture, Jagiellonian University, Krakow, 1988.
- "Theory and History." Polish Academy of Science, Krakow, 1988.
- Discussant: "Social Theory and Human Agency." Seminar organized by Swedish Collegium for Advanced Study in the Social Sciences, Uppsala, 1988.

"Power Structures in History: The Bureaucratic Mode of Production." Lecture at the Swedish Collegium for Advanced Study in the Social Sciences, Uppsala, 1988.

Organizer (with Barry Markovsky and John Skvoretz) Roundtable on "Models and Networks." Emory University Theory and Research on Group Process Conference, Atlanta, 1988.

"Empiricism and the Problems of Theoretic Knowledge in Sociology," Southern Sociological Society Meetings, Nashville, 1988.

"Power in Multi-Exchange Networks." (with Barry Markovsky and Travis Patton) American Sociological Association Meetings, Chicago, 1987.

"Power in Centralized Networks: The Conditions of Positive, Negative and Null Connection." (with Travis Patton) American Sociological Association Meetings, Chicago; 1987.

Speaker, "American Society Today." Fulbright Enrichment Program, The University of Kansas, Lawrence, 1987.

Discussant, Industrial Sociology Session, Midwest Sociological Society Meetings, Chicago, 1987.

"Analysis of Complex Exchange Networks." American Sociological Association Meetings, 1986.

Organizer, Social Exchange Session, Midwest Sociology Society Meetings, Des Moines, 1986. New York, 1986.

Discussant, Macro-Micro Session, Midwest Sociology Society Meetings, Des Moines, 1986.

"Social Structure and Historical Transition." Pacific Sociological Association Meetings, Denver, 1986.

"Power-Dependence, Centrality and the Elementary Theory." Midwest Sociology Society Meetings, St. Louis, 1985.

Organizer, Macro-Micro Session, Midwest Sociology Society Meetings, St. Louis, 1985.
"Bureaucratic Structure and the Suppression of Political Process," Midwest Sociology Society Meetings, St. Louis, 1985.

Speaker, "The Fall of Rome as an Historical Transition." The University of Iowa, Iowa City, 1985.

"Exchange Theory and the Myth of Reciprocity." Midwest Sociological Society Meetings, Chicago, Spring 1984.

"Challenging Managerial Indispensability: Lateral Networks of Production." (with W. Richard Stephens), Midwest Sociological Society Meetings, Chicago, 1984.

Speaker, "The Bureaucratic Mode of Production; Economic Changes in the U.S. and the Problem of Transition to Socialism." Purdue University, 1984.

"Social Exchange, Property and the Myth of Reciprocity." (with Mike Urban), American Sociological Association Meetings, San Antonio, 1984.

Speaker, "The Next American Frontier." Division of Continuing Education, The University of Kansas, 1984.

"Historical Study of Conflict Networks." (with W. Richard Stephens), Midwest Sociological Society Meetings, Kansas City, 1983.

"Is a Theoretical Logic Possible in Sociology?" (speaker and discussant, Special Session of J. Alexander's *Theoretical Logic in Sociology*), Midwest Sociological Society Meetings, Kansas City, 1983.

"The Political Economy of State Socialism." (with Michael Urban), American Association for the Advancement of Slavic Studies, Kansas City, 1983.

"Bureaucracy as a Mode of Production and the Problem of Transition to Socialism." Colloquium Talk, University of Nebraska, Omaha, 1983.

"The Received View Rejected: The Problem of Active and Passive Conceptions of Theory in the Social Sciences." with Steven Gilham, Southern Sociological Society Meetings, 1982.

"Hierarchy: An Experimental Study of Strong and Weak Structures." with Dan Wildcat, Midwest Sociology Society Meetings, Des Moines, 1982.

"Some Conditions of Market Development." with Steven Gilham. Midwest Sociology Society Meetings, Minneapolis, 1981.

Chair, Social Networks Session, Midwest Sociology Society Meetings, Minneapolis, 1981.

"The Uses of the Elementary Theory in Experimental Research." Social Exchange and Social Networks Conference, Kansas City, 1981.

"Can Formal Theory Integrate Experimental and Historical Research?" American Sociological Association Meetings, Toronto, 1981.

"The Steel Frame." Midwest Sociological Society Meetings, Milwaukee, 1980.

"The Application of the Elementary Theory to Bureaucratic Structures." Social Exchange and Social Network Conference, Buffalo, 1980.

"Inner-Outer: A Problem of Concept Formation in Sociology." with John S. Brennan, Midwest Sociological Society Meetings, Minneapolis, 1979.

Chair, Theory Session, Midwest Sociological Society Meetings, Minneapolis, 1979.

"Structurally Determined Networks of Social Action." with Frank Southard, Pacific Sociological Association Meetings, Anaheim, 1979.

Keynote Speaker, George Von Tungetn Symposium, Iowa State University, 1979.

"From Natural to Artificial Systems Via an Exact Theory." with J. S. Brennan, American Sociological Association Meetings, Boston, 1979.

"Why Rome Fell: Problems in Historical Explanation." with R. Stephens, American Sociological Association Meetings, Boston, 1979.

"The Mega-Organization and Its Insulation from Countervailing Power: American Capitalism Revisited." with Kichiro Iwamoto, Pacific Sociological Association Meetings, Spokane, 1978.

"The Prevailing Postulates of Social Exchange Theory." with Robert Hingers, Midwest Sociological Society Meetings, Omaha, 1978.

Chair, Session on Social Exchange, Midwest Sociological Society Meetings, Omaha, 1978.

Organizer, Second Annual Conference on Social Exchange and Social Networks, Kansas University, 1978. (And presenter of the paper, "The State of the Elementary Theory Today").

"Structural Determinants of Coercive Systems." with Douglas Heckathorn, Midwest Sociological Association Meetings, Minneapolis, 1977.

"A Network Theory for Certain Social Structures and Social Interactions." with Douglas Heckathorn, Robert Hingers, and Susan Lobello, American Sociological Association Meetings, Chicago, 1977.

"Problems in Network and Exchange Theory." by invitation of Department of Sociology, Michigan State University, 1977.

Conference participant: Michigan State Conference on Network Theory, 1977.

"A Network Interpretation of Carneiro's Theory of the Origin of the State." American Anthropological Association Meetings, Houston, 1977.

Chair, Theory Session, Midwest Sociological Society Meetings, St. Louis, 1976.

"Experimentation as Low Cost Research." with Douglas Heckathorn, American Sociological Society, New York, 1976.

"Attributing Preferences and Strategies to Points: Elements of a Network Theoretical Interpretation of Power and Social Structure." with Douglas Heckathorn, Round Table Discussion American Sociological Association Meetings, New York, 1976.

"Reflections on the Future of Social Problems Theory." with Douglas Heckathorn Round Table Discussion, Society for the Study of Social Problems, New York, 1976.

"Strategies of Explanation." with Douglas Heckathorn, Pacific Sociological Society Meetings, Vancouver, 1975.

"A Theory of Certain Interactions." with Douglas Heckathorn, American Sociological Society, San Francisco, 1975.

Chair, "Energy and Society." Midwest Sociological Society Meetings, Omaha, 1974.

Panelist, "Psychological Reduction." Discussion, American Sociological Association, New York, 1973.

Chair, Theory Session, Midwest Sociological Society Meetings, Milwaukee, 1973.

Speaker, "Sociology: Radical and Scientific." Kansas Sociology Meeting, Kansas State College of Pittsburgh, Pittsburgh, Kansas, 1971.

Speaker, "The Problem of Knowledge in Sociology." Wichita State University, Wichita, Kansas, 1971.

Panelist, "Sociology as a Profession." Annual Conference in Social Sciences, University of Missouri at Kansas City, Kansas City, Missouri, 1971.

Faculty Institute in Sociology, "Empiricism and Power." A reaction to "Where the Money Comes From: The Social Sciences and the Welfare State" by Alvin W. Gouldner, Kansas City Regional Council for Higher Education, 1969.

"Theoretical Constructs in Experimental Sociology." American Sociological Association, Meetings, Boston, 1968.

"Marx and Weber: A Theory of Historical Change." Joint Meetings of the Midwest and Ohio Valley Sociological Associations, Chicago, 1969, published Kansas Journal of Sociology, 1968.

"A Revision of the Davis-Moore Theory of Stratification." with Robert K. Bain, Ohio Valley Meetings, Columbus, 1963.

Professional Associations

American Sociological Association

International Sociological Association

International Network for Social Network Analysis

American Association of University Professors